



THE WHITLOCK CO.

CPAs and Consultants

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

**COMBINED FINANCIAL STATEMENTS
with
INDEPENDENT AUDITOR'S REPORT**

YEARS ENDED DECEMBER 31, 2015 AND 2014



INDEPENDENT AUDITOR'S REPORT

Board of Directors
United Way of the Ozarks, Inc.
Springfield, Missouri

Report on the Financial Statements

We have audited the accompanying combined statements of financial position of **United Way of the Ozarks, Inc. and Affiliate**, as of December 31, 2015 and 2014, and the related combined statements of activities, cash flows, and functional expenses for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of **United Way of the Ozarks, Inc. and Affiliate** as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain other procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information is fairly stated in all material respects in relation to the financial statements as a whole.

The image shows a handwritten signature in black ink that reads "THE WHITLOCK CO., LLP". The signature is written in a cursive, slightly slanted style.

Springfield, Missouri
May 30, 2016

STATEMENTS OF FINANCIAL POSITION

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

COMBINED STATEMENTS OF FINANCIAL POSITION

ASSETS

	December 31,	
	2015	2014
Current assets		
Cash and cash equivalents	\$ 485,249	\$ 394,065
Short-term investments	50,502	50,000
Pledge receivables		
Current campaign, net	2,184,271	2,277,875
Prior campaign, net	265,043	338,047
Grants receivable	281,630	212,421
Other receivable	37	21,784
Prepaid expenses	10,350	8,172
Total current assets	3,277,082	3,302,364
Other assets		
Cash surrender value of life insurance policy	32,681	32,245
Long-term investments	1,608,291	1,513,117
Fixed assets, net	554,030	671,808
	2,195,002	2,217,170
Total assets	\$ 5,472,084	\$ 5,519,534

LIABILITIES AND NET ASSETS

	<u>December 31,</u>	
	<u>2015</u>	<u>2014</u>
Current liabilities		
Accounts payable	\$ 81,972	\$ 119,826
Accrued salaries	42,626	38,901
Accrued vacation	27,735	26,849
Deferred revenue	429,434	242,882
Due to agencies	1,863,760	2,197,468
Current portion of long-term debt	<u>13,677</u>	<u>20,153</u>
 Total current liabilities	 <u>2,459,204</u>	 <u>2,646,079</u>
 Long-term debt, less current portion	 <u>384,343</u>	 <u>289,523</u>
 Net assets		
Unrestricted		
Unrestricted, undesignated	590,814	315,917
Unrestricted, designated	<u>913,703</u>	<u>1,368,530</u>
 Total unrestricted	 1,504,517	 1,684,447
 Temporarily restricted	 <u>1,124,020</u>	 <u>899,485</u>
 Total net assets	 <u>2,628,537</u>	 <u>2,583,932</u>
 Total liabilities and net assets	 <u>\$ 5,472,084</u>	 <u>\$ 5,519,534</u>

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF ACTIVITIES

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

COMBINED STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015			2014		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Revenue and other support						
Campaign - current period						
Contributions received - released from restriction	\$ 617,654	\$ (617,654)	\$ -	\$ 707,587	\$ (707,587)	\$ -
Write off adjustment to 2014 and 2013 campaign	(40,211)	-	(40,211)	(34,652)	-	(34,652)
Total campaign - current period	<u>577,443</u>	<u>(617,654)</u>	<u>(40,211)</u>	<u>672,935</u>	<u>(707,587)</u>	<u>(34,652)</u>
Campaign revenue - next allocation period						
Contributions received - released from restrictions	-	2,849,147	2,849,147	-	2,996,212	2,996,212
Less donor designations	1,624,419	(1,624,419)	-	1,861,094	(1,861,094)	-
Less allowance for uncollectible pledges	-	(239,341)	(239,341)	-	(339,460)	(339,460)
	-	(176,817)	(176,817)	-	(187,263)	(187,263)
Total campaign - next allocation period	<u>1,624,419</u>	<u>808,570</u>	<u>2,432,989</u>	<u>1,861,094</u>	<u>608,395</u>	<u>2,469,489</u>
Total campaign	<u>2,201,862</u>	<u>190,916</u>	<u>2,392,778</u>	<u>2,534,029</u>	<u>(99,192)</u>	<u>2,434,837</u>
Federal and state grants and contracts	2,021,898	74,824	2,096,722	1,841,672	63,749	1,905,421
Program income	60,374	116,514	176,888	78,319	173,944	252,263
Miscellaneous income	447,639	280,120	727,759	344,365	245,089	589,454
Loss on sale of building	(78,905)	-	(78,905)	-	-	-
Unrealized loss on designated quasi-endowments	(52,461)	(42)	(52,503)	(1,320)	(732)	(2,052)
Interest and dividends from designated quasi-endowments	22,179	-	22,179	24,359	-	24,359
Interest and dividends from investments	5,392	1,853	7,245	6,941	1,567	8,508
Rental income	15,300	-	15,300	34,708	-	34,708
Service fee income	4,947	-	4,947	6,933	-	6,933
In-kind contributions	5,696	-	5,696	2,820	-	2,820
Release of other restricted funds	439,650	(439,650)	-	474,625	(474,625)	-
Total revenue and other support	<u>\$ 5,093,571</u>	<u>\$ 224,535</u>	<u>\$ 5,318,106</u>	<u>\$ 5,347,451</u>	<u>\$ (90,200)</u>	<u>\$ 5,257,251</u>

(continued)

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

COMBINED STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

(continued)

	2015			2014		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Total revenue and support	\$ 5,093,571	\$ 224,535	\$ 5,318,106	\$ 5,347,451	\$ (90,200)	\$ 5,257,251
Expenses						
Program services						
Community Investment	1,743,646	-	1,743,646	2,036,955	-	2,036,955
Labor	29,604	-	29,604	25,631	-	25,631
Public relations	113,715	-	113,715	45,704	-	45,704
United Way/CPO projects	2,539,541	-	2,539,541	2,399,691	-	2,399,691
Total program services	4,426,506	-	4,426,506	4,507,981	-	4,507,981
Support services						
Fundraising	294,156	-	294,156	306,502	-	306,502
Management and general	552,839	-	552,839	598,806	-	598,806
Total support services	846,995	-	846,995	905,308	-	905,308
Total expenses	5,273,501	-	5,273,501	5,413,289	-	5,413,289
Change in net assets	(179,930)	224,535	44,605	(65,838)	(90,200)	(156,038)
Net assets - beginning of year	1,684,447	899,485	2,583,932	1,750,285	989,685	2,739,970
Net assets - end of year	\$ 1,504,517	\$ 1,124,020	\$ 2,628,537	\$ 1,684,447	\$ 899,485	\$ 2,583,932

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE
COMBINED STATEMENTS OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2015**

	PROGRAM SERVICES				SUPPORT SERVICES			Totals
	Community Investment	Labor	Public Relations	United Way/CPO Projects	Total Program Services	Fundraising	Management and General	
Salaries and related expenses	\$ 99,020	\$ 23,165	\$ 86,368	\$ 1,628,410	\$ 1,836,963	\$ 207,459	\$ 319,009	\$ 2,363,431
Administrative costs	-	-	-	-	-	-	4,125	4,125
Professional fees	420	108	388	33,765	34,681	2,838	35,135	72,654
Supplies and materials	2,167	638	981	205,354	209,140	19,517	14,788	243,445
Telephone	1,230	358	999	9,009	11,596	3,247	6,509	21,352
Occupancy	5,820	1,722	4,087	19,674	31,303	14,334	45,503	91,140
Insurance	1,342	387	815	6,762	9,306	3,006	11,939	24,251
Printing	4,375	92	666	9,427	14,560	10,484	3,471	28,515
Local travel	403	342	3	29,219	29,967	2,150	522	32,639
Trainings	-	284	404	53,676	54,364	324	3,891	58,579
Educational programming	3,222	26	15	22,018	25,281	4,393	6,916	36,590
Membership dues	172	667	889	5,065	6,793	1,145	7,851	15,789
Equipment maintenance	242	74	159	5,438	5,913	3,408	6,676	15,997
Annual meeting	-	-	13,285	80	13,365	-	-	13,365
Indirect cost reimbursements	-	-	-	175,307	175,307	-	-	175,307
Public education	12,775	-	-	119,028	131,803	339	5,808	137,950
Contractual services	131	40	90	212,918	213,179	8,654	559	222,392
Miscellaneous expenses	-	-	-	-	-	-	6,210	6,210
Interest expenses	-	-	-	-	-	-	13,751	13,751
Real estate taxes	-	-	-	-	-	-	6,585	6,585
United Way Worldwide dues	5,005	1,378	3,327	-	9,710	10,043	10,209	29,962
Special allocations	146,053	-	-	-	146,053	-	-	146,053
In-kind expenditures	-	-	-	-	-	-	5,696	5,696
Total expenses before depreciation and other expenses	282,377	29,281	112,476	2,535,150	2,959,284	291,341	515,153	3,765,778
Depreciation of fixed assets	3,111	323	1,239	4,391	9,064	2,815	37,686	49,565
Total expenses before other expenses	285,488	29,604	113,715	2,539,541	2,968,348	294,156	552,839	3,815,343
Agency allocation	1,697,499	-	-	-	1,697,499	-	-	1,697,499
Less donor designations	(239,341)	-	-	-	(239,341)	-	-	(239,341)
Total expenses	\$ 1,743,646	\$ 29,604	\$ 113,715	\$ 2,539,541	\$ 4,426,506	\$ 294,156	\$ 552,839	\$ 5,273,501

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE
COMBINED STATEMENTS OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2014**

	PROGRAM SERVICES					SUPPORT SERVICES			Totals
	Community Investment	Labor	Public Relations	United Way/CPO Projects	Total Program Services	Fundraising	Management and General		
Salaries and related expenses	\$ 44,819	\$ 19,759	\$ 29,400	\$ 1,658,877	\$ 1,752,855	\$ 209,865	\$ 324,592	\$	\$ 2,287,312
Administrative costs	-	-	-	-	-	-	7,436	-	7,436
Professional fees	422	157	146	26,767	27,492	2,380	50,632	-	80,504
Supplies and materials	2,246	612	310	155,285	158,453	22,025	17,284	-	197,762
Telephone	746	261	227	8,549	9,783	3,233	6,386	-	19,402
Occupancy	3,799	1,266	1,196	270	6,531	17,421	52,252	-	76,204
Insurance	998	352	293	7,531	9,174	3,739	10,638	-	23,551
Printing	1,035	243	91	9,606	10,975	11,989	3,078	-	26,042
Local travel	122	115	3	26,909	27,149	1,993	612	-	29,754
Trainings	-	-	-	16,733	16,733	655	4,021	-	21,409
Educational programming	1,320	162	47	21,954	23,483	6,114	5,009	-	34,606
Membership dues	130	639	30	6,249	7,048	1,129	6,612	-	14,789
Equipment maintenance	149	57	50	5,539	5,795	3,289	6,900	-	15,984
Annual meeting	-	-	11,978	-	11,978	-	-	-	11,978
Indirect cost reimbursements	-	-	-	163,414	163,414	-	-	-	163,414
Public education	10,250	40	38	83,640	93,968	300	8,546	-	102,814
Contractual services	77	19	25	201,890	202,011	6,733	341	-	209,085
Miscellaneous expenses	-	-	-	-	-	-	2,993	-	2,993
Interest expenses	-	-	-	-	-	-	16,913	-	16,913
Real estate taxes	-	-	-	-	-	-	8,869	-	8,869
United Way Worldwide dues	3,650	1,615	1,275	-	6,540	11,956	13,425	-	31,921
Special allocations	184,620	-	-	-	184,620	-	-	-	184,620
In-kind expenditures	-	-	-	-	-	-	2,820	-	2,820
Total expenses before depreciation and other expenses	254,383	25,297	45,109	2,393,213	2,718,002	302,821	549,359	\$	3,570,182
Depreciation of fixed assets	3,358	334	595	6,478	10,765	3,681	49,447	-	63,893
Total expenses before other expenses	257,741	25,631	45,704	2,399,691	2,728,767	306,502	598,806	\$	3,634,075
Agency allocation	2,118,674	-	-	-	2,118,674	-	-	-	2,118,674
Less donor designations	(339,460)	-	-	-	(339,460)	-	-	-	(339,460)
Total expenses	\$ 2,036,955	\$ 25,631	\$ 45,704	\$ 2,399,691	\$ 4,507,981	\$ 306,502	\$ 598,806	\$	5,413,289

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

COMBINED STATEMENTS OF CASH FLOWS

	Years ended December,	
	2015	2014
Cash flows from operating activities		
Campaign contributions - current period	\$ 1,389,048	\$ 1,557,499
Campaign contributions - next allocation period	1,170,338	1,093,973
Federal and state grants	2,214,065	1,935,834
Program income	904,647	841,717
Miscellaneous income (expenses)	(9,036)	71,663
Interest income	7,245	8,508
Direct payments to agencies	(1,791,866)	(1,972,959)
Salaries and related expenditures	(2,358,820)	(2,290,059)
Other operating expenditures	(1,362,829)	(1,273,826)
Net cash provided by (used in) operating activities	162,792	(27,650)
Cash flows from investing activities		
Purchase of fixed assets	(10,693)	(18,452)
Purchase of investments	(309,065)	(595,098)
Sale of investments	160,886	556,763
Payment of life insurance policy	(1,080)	(1,080)
Net cash used in investing activities	(159,952)	(57,867)
Cash flows from financing activities		
Issuance of long-term debt	400,000	-
Repayment of long-term debt	(311,656)	(19,041)
Net cash provided by (used in) financing activities	88,344	(19,041)
Net increase (decrease) in cash and cash equivalents	91,184	(104,558)
Cash and cash equivalents at beginning of year	394,065	498,623
Cash and cash equivalents at end of year	\$ 485,249	\$ 394,065

(continued)

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

COMBINED STATEMENTS OF CASH FLOWS

(continued)

	<u>Years ended December 31,</u>	
	2015	2014
Reconciliation of increase in net assets to		
<u>net cash provided by (used in) operating activities</u>		
Change in net assets	\$ 44,605	\$ (156,038)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	49,565	63,893
Loss on sale of building	78,906	-
Unrealized loss on designated quasi-endowments	52,503	2,052
Decrease (increase) in:		
Pledges receivable	166,608	216,635
Grants receivable	(69,209)	(16,892)
Accounts receivable	21,747	2,843
Prepaid expenses	(2,178)	(2,830)
Increase (decrease) in:		
Accounts payable	(37,210)	11,874
Accrued salaries	3,725	(1,854)
Accrued vacation payable	886	(893)
Deferred revenue	186,552	47,305
Due to other agencies	(333,708)	(193,745)
Net cash provided by (used in) operating activities	\$ 162,792	\$ (27,650)

The accompanying notes are an integral part of these financial statements.

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2015 AND 2014

1. Summary of significant accounting policies

Nature of activities

United Way of the Ozarks, Inc. ("United Way") was incorporated October 27, 1930 as an independently operated non-profit corporation whose mission is improving lives in the Ozarks by uniting community support in 14 counties in southwest Missouri. United Way develops financial resources through an annual community-based resource development effort soliciting employee and corporate donations from businesses, health and education institutions, public service agencies, and organized labor. The development of financial resources from individuals, governmental and foundation sources, and the recruitment and mobilization of volunteers is also a core function of United Way.

United Way also has a lead role in the assessment of local community needs and develops an annual volunteer driven investment plan to direct its resources to address critical issues. United Way is not a unit or chapter of any national organization. United Way is governed by a volunteer Board of Directors that hires and employs professional staff to carry out the day-to-day operations of the organization. Election of the board occurs at the annual meeting upon nomination by a standing committee from the board.

Included in United Way's combined financial statements is the Community Partnership of the Ozarks, Inc. (CPO). CPO is an independently operated non-profit corporation working to facilitate and promote the building of resilient children, healthy families, and strong neighborhoods and communities through collaboration, programming and resource development in 21 counties in Southwest Missouri. CPO achieves their mission by focusing on four main areas - substance abuse and violence prevention, early childhood and family development, community and neighborhood development, and affordable housing and homeless prevention. Community Partnership manages and oversees resources, including grants and contracts, some of which are held under United Way which furthers their mission to address key issues and problems in the community.

Principles of Combination

The United Way, in accordance with the provisions of *American Institute of Certified Public Accountants Statement of Position 94-3*, includes CPO in their combined financial statements in which they have economic interest arising from a contractual relationship. All material inter-organization transactions have been eliminated.

Promises to give

Contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Contributions are reported either in the unrestricted net asset class, or the temporarily restricted net asset class, based on the time frame within which any restrictions expire. The United Way reports all contributions that are restricted by donor in the temporarily restricted net asset class. When the restriction expires, temporarily restricted net assets are reclassified to the unrestricted class. If a restriction expires in the same fiscal year as the contribution is received, the contribution is reported in the unrestricted class.

Amounts from the fall campaign are due within one year. Often the completion of campaign collections is not until early in the following year. However, since pledges are actually due within one year, the amounts have not been discounted to present value, as any difference due to present value calculations is deemed insignificant.

The United Way uses the allowance method to estimate uncollectible pledges receivable. The allowance estimate is based on prior years' collection experience.

Basis of accounting

Revenues and expenditures are recognized on the accrual basis of accounting. Under the accrual basis of accounting, revenues are recorded when both measurable and available. Expenditures under the accrual basis of accounting are recorded when the liability is incurred.

Financial statement presentation

United Way's financial statements are presented in accordance with *Financial Accounting Standards Board (FASB) Codification Topic 958, "Not-For-Profit Entities"*. Under *FASB Codification Topic 958*, the United Way reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. United Way does not have any net assets that are permanently restricted, therefore that asset class is absent from these financial statements.

In accordance with *FASB Codification Topic 958*, all expenses are reported in the unrestricted net asset class. As restrictions are met, reclassification entries are made to move net assets from the temporarily restricted class to the unrestricted class so that expenditures may be made within that asset class.

Contributions

In accordance with the requirements of *FASB Codification Topic 958*, United Way records its current year pledges receivable in the temporarily restricted net asset class since pledges are raised for the following year. Any net pledges receivable remaining at year-end from the prior year campaign are reclassified to the unrestricted net asset class at year-end, since their time restriction has expired.

In accordance with *FASB Codification Topic 958*, other contributions received are recorded as unrestricted or temporarily restricted depending on the existence and/or nature of donor or other restrictions. Funds which have been designated by the donor to agencies outside of United Way are reported as a reduction of total campaign revenue, as required by *FASB Codification Topic 958*. Amounts which have been treated in this manner for year ended December 31, 2015 and 2014 total \$239,341 and \$339,460 respectively.

Cash and cash equivalents

For purposes of the statement of cash flows, United Way considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Property and equipment

Property and equipment are stated at cost or at their fair market value if donated and are reported in the unrestricted net asset class. All long-lived assets with a cost, or fair market value if donated, of \$1,000 or greater are capitalized and depreciated. Depreciation is computed on a straight-line basis over the useful life of the asset, typically 31.5 years for buildings, and 3-10 years for furniture and equipment.

Deferred revenue

Deferred revenue amounts as listed on the Statement of Financial Position represent grant or other funds, which are available for use in future periods. Revenue recognition will occur as qualifying expenditures are made.

Grants and contracts

Some of the more significant federal, state and local grants and contracts of United Way and CPO are:

United Way

- Regional Support Center (C2000)

CPO

- State Partnership Contract – including the following amendments:
 - *Caring Communities*
 - *MO Customer Service Partnership Employment Program*
 - *Home Visitation*
 - *Educare*
 - *DYS – Community Mentoring*
- Regional Support Center (C2000)
- Missouri SPIRIT
- Every Child Promise

Revenue earned from the above sources is recorded as public support in the unrestricted net asset class when earned.

Functional expenses

United Way allocates its expenses on a functional basis among its various programs and support services, and is committed to complying with United Way Worldwide cost reduction standards. Expenses that can be identified with a specific program (i.e. agency allocations) are allocated directly according to their natural expenditure classification. Various statistical bases allocate other expenses that are common to several functions.

The principal programs of United Way, as reported on the functional expense statement are as follows:

Community Investment

Community investment includes all direct payments to community providers, as well as regular allocations to agencies and initiatives funded by the United Way. Partner agencies normally receive monthly allocations from the United Way.

Labor

Included in the labor program are all the costs associated with the labor contract maintained with the labor community. The United Way recognizes that many donations are from the labor community; therefore, one of the positions at United Way provides a liaison with that group. This program area accounts for all costs associated with the maintenance of that liaison position.

Public relations

Public relations include expenses related to United Way public relations in general.

United Way/CPO projects

United Way/CPO includes in its project function all costs associated with the grant programs conducted under its auspices. The primary focus of these projects is to facilitate and promote community problem-solving by coordinating and developing all available resources for the betterment of the community and its people.

The principal support services of United Way, as reported on the functional expense statement are as follows:

Campaign

Campaign includes those costs associated with conducting the annual campaign.

Planned giving

Planned giving includes designated funds with the Community Foundation, life insurance policies, and Central Trust and Investment Company. The purpose of the designated planned giving funds is to offer a planned giving program that will build designated funds for the financial stability of United Way. Income generated from the fund would benefit community agencies.

Management and general

Management and general includes all costs relating to maintaining the offices and support staff of United Way and CPO.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Tax-exempt status

United Way and CPO, are non-profit organizations that are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code of 1986. United Way is not a private foundation. CPO currently qualifies as a publicly supported organization by the IRS.

Uncertainty in income taxes

Generally Accepted Accounting Principles prescribe a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return and also provides guidance on various related matters such as the position United Way has taken that the organization is exempt from income taxes.

United Way and CPO's income tax filings are subject to audit by various taxing authorities. United Way and CPO's open tax audit periods are 2012 through 2015. In evaluating United Way and CPO's tax positions, interpretations and tax planning strategies are considered. United Way and CPO believe their estimates are appropriate based on current facts and circumstances.

Total columns

Total columns on the Statement of Activities are presented to facilitate financial analysis. Data in these columns do not represent financial position, results of activities and changes in net assets in conformity with generally accepted accounting principles. Neither is such data comparable to a consolidation.

2. Investments

Investments at December 31, 2015 and 2014 consist of the following:

Depository	December 31, 2015		
	<u>Amount</u>	<u>Rate</u>	<u>Maturity</u>
Certificates of Deposit			
Bank of Missouri	<u>\$ 50,502</u>	0.51%	05/31/16
Total Certificates of Deposit	50,502		
Community Foundation, Inc.	1,267,950		
Central Trust and Investment Co.	<u>340,341</u>		
Total Investments	<u>\$ 1,658,793</u>		
Depository	December 31, 2014		
	<u>Amount</u>	<u>Rate</u>	<u>Maturity</u>
Certificates of Deposit			
Bank of Missouri	<u>\$ 50,000</u>	0.41%	05/31/15
Total Certificates of Deposit	50,000		
Community Foundation, Inc.	1,159,529		
Central Trust and Investment Co.	<u>353,588</u>		
Total Investments	<u>\$ 1,563,117</u>		

Cost basis for CPO investments held with Community Foundation was \$944,499 and \$941,634 at December 31, 2015 and 2014, respectively. Cost basis for United Way investments held by Community Foundation were \$175,278 and \$174,543 at December 31, 2015 and 2014, respectively. A portion of the funds held by the Community Foundation, Inc. have been designated by the board as a quasi-endowment fund and is carried at market value based on information provided by Community Foundation, Inc.

The investments in Central Trust and Investment Co. have been designated by the board as a quasi-endowment fund and is carried at market value based on information provided by Central Trust and Investment Co. The cost basis of this investment for the years ended December 31, 2015 and 2014 was \$335,894 and \$335,969, respectively.

During the year ended December 31, 2015 and 2014, the unrealized losses on all investments totaled \$(52,503) and \$(2,052), respectively.

During the years ended December 31, 2015 and 2014, interest and dividends on all investments listed above and the operating account totaled \$29,424 and \$32,867, respectively.

3. Pledge receivables

Pledges to the United Way campaign are due within one year as the campaign is conducted on an annual basis. United Way writes remaining pledge receivables off the books after two years. Pledge receivables from the prior year campaign are presented in the unrestricted fund since the time restrictions on the use of the funds have expired. Pledge receivables from the campaign conducted in the fall of 2015 (2014) are reported in the temporarily restricted class since the cash flows from those receivables are to be used in the following year - 2016 (2015). The amounts receivable for the two campaigns, as well as their related allowances for uncollectible pledges at December 31, 2015 and 2014, are as follows:

	<u>December 31, 2015</u>		
	<u>Unrestricted 2013 Campaign</u>	<u>Unrestricted 2014 Campaign</u>	<u>Temporarily Restricted 2015 Campaign</u>
Pledge receivables	\$ 259,356	\$ 443,956	\$ 2,360,918
Less: allowance for uncollectible pledges	<u>(251,006)</u>	<u>(187,263)</u>	<u>(176,647)</u>
Pledge receivables, net	<u>\$ 8,350</u>	<u>\$ 256,693</u>	<u>\$ 2,184,271</u>
	<u>December 31, 2014</u>		
	<u>Unrestricted 2012 Campaign</u>	<u>Unrestricted 2013 Campaign</u>	<u>Temporarily Restricted 2014 Campaign</u>
Pledge receivables	\$ 197,618	\$ 545,532	\$ 2,465,138
Less: allowance for uncollectible pledges	<u>(197,618)</u>	<u>(207,485)</u>	<u>(187,263)</u>
Pledge receivables, net	<u>\$ -</u>	<u>\$ 338,047</u>	<u>\$ 2,277,875</u>

4. Cash surrender value of life insurance policy

In December 2004, United Way received a donation of a life insurance policy in which the organization was the designated beneficiary. The United Way began paying the annual premiums in fiscal year 2004. The cash surrender value of the life insurance policy at December 31, 2015 and 2014 was \$32,681 and \$32,245 respectively.

5. Due to agencies

At year-end, United Way reports, as due to agencies, the amounts that were approved prior to year-end as agency allocations for the following year. The breakdown of due to agencies at December 31, is as follows:

	<u>2015</u>	<u>2014</u>
Due to agencies	<u>\$ 1,863,760</u>	<u>\$ 2,197,468</u>

6. Fixed assets

Buildings, furniture and equipment are stated at cost or fair market value, if donated, and are written off on a straight-line basis over a period as explained in Note 1. Gross value and accumulated depreciation at December 31, is as listed:

<u>Description</u>	<u>2015</u>	<u>2014</u>
Building	\$ 500,000	\$ 980,541
Building improvements	-	95,840
Furniture and equipment	189,674	187,502
Computer software	24,025	24,025
Leasehold improvements	<u>80,797</u>	<u>73,521</u>
Total fixed assets	794,496	1,361,429
Less accumulated depreciation	<u>(240,466)</u>	<u>(689,621)</u>
Total fixed assets, net	<u>\$ 554,030</u>	<u>\$ 671,808</u>

Additions to each asset class are described below:

<u>Description</u>	<u>2015</u>	<u>2014</u>
Building improvements	\$ 8,521	\$ 10,484
Furniture and equipment	2,172	7,967

Depreciation expense for the years ended December 31, 2015 and 2014 was \$49,565 and \$63,893 respectively.

7. Long-term debt

At December 31, long-term debt of the organization consisted of the following:

	<u>2015</u>	<u>2014</u>
Note payable to Springfield First Community Bank, originated September 29, 2015, in the amount of \$400,000 at 3.75% for 240 months. The note is payable in monthly payments of \$2,385, which began on November 5, 2015. A single balloon payment for the remaining principle is due October 5, 2020. This note is secured by real estate located at 330 N. Jefferson, Springfield, MO.	\$ 398,020	\$ -
Note payable to the City of Springfield, Missouri, originated May 18, 2001, in the amount of \$827,371 at 5.25% for 300 months. The note was payable in monthly payments of \$2,949, which began on March 1, 2004. This note was secured by real estate located at	\$ -	\$ 309,676
Less current portion	<u>(13,677)</u>	<u>(20,153)</u>
Total long-term debt, less current portion	<u>\$ 384,343</u>	<u>\$ 289,523</u>

8. Unrestricted designated net assets

Unrestricted designated net assets are those assets which have been designated by the United Way and CPO boards for use in specific projects. Unrestricted designated net assets are available for the following purposes at December 31:

<u>Designation</u>	<u>2015</u>	<u>2014</u>
CPO board designated for 330 Jefferson bldg	\$ 86,570	\$ 491,222
CPO board designated	31,282	43,964
CPO board designated for endowment	372,447	392,367
United Way board designated for planned giving	<u>423,404</u>	<u>440,977</u>
	<u>\$ 913,703</u>	<u>\$ 1,368,530</u>

9. Temporarily restricted net assets

Temporarily restricted net assets are those assets which have been provided by donors for use in specific projects and/or for use in a specific time period. Those funds are held in the temporarily restricted net asset class until expended.

The temporarily restricted net asset balance relates primarily to the United Way campaign. Moneys raised in the fall of each year are designated through the campaign to support the agencies and United Way administration during the coming year. Therefore at each year-end, the entire campaign, less the related allowance for doubtful accounts and less allocations to agencies for the coming year which were approved by the Board of Directors prior to year-end, resides in the temporarily restricted classification. That restriction will be lifted, and reclassification entries made to the unrestricted net asset class as receipts are collected and expenditures made during the following year.

Because United Way approves all agency allocations for the coming year prior to each year-end, reclassification entries, expense entries, and corresponding liabilities for agency allocations for the coming year are entered at the time of board approval.

Temporarily restricted net assets are available for the following purposes at December 31:

Restriction type	2015	2014
Time restriction		
Campaign funds for use in 2015 (2014)	\$ 407,936	\$ 215,780
Purpose restriction		
CPO donor restricted	435,681	270,827
UWO donor restricted	211,552	345,338
Entrepreneurial fund	68,851	67,540
Total temporary restricted net assets	\$ 1,124,020	\$ 899,485

10. Contributed services and materials

During the year ended December 31, 2015, there were no material contributed services meeting the requirements for recognition in the financial statements outlined in *FASB Codification Topic 958*. Often, materials are donated to United Way from various sources and then passed on to the member agencies. These amounts were booked as revenue and expense for the period. In addition, program materials in the amount of \$5,696 and \$2,820 were recorded as revenue and expense for United Way projects for the year ended December 31, 2015 and 2014, respectively.

11. Retirement plan

United Way participates in a defined contribution retirement plan covering all employees who have completed one year of service at United Way or another qualifying organization. This plan is in accordance with Internal Revenue Code Sec. 403(b). For employees meeting eligibility requirements, United Way contributes 10% of each employee's salary to a fund administered by Mutual of America. The employer contribution for the year ended December 31, 2015 and 2014 was \$214,416 and \$196,556, respectively.

12. Concentration of credit risk

United Way maintains cash balances in non-interest bearing transaction accounts at several financial institutions located in the Springfield, Missouri area. Accounts at each institution are insured by the Federal Deposit Insurance Corporation and are subject to the \$250,000 limitation. The total bank balance of all accounts at Guaranty Bank was \$632,709 and \$513,132 at December 31, 2015 and 2014, respectively. The account balances are held in sweep accounts where funds are swept each night into accounts where funds are secured by government securities.

The pledge receivable balance constitutes credit risk to the extent that donors might choose not to complete their pledge payments. However, the United Way has a consistent collection record, and appropriate allowances for uncollected pledges are maintained as described in Note 3 to the financial statements.

13. Leases

On April 29, 1996, United Way entered into a lease agreement with the City of Springfield, Missouri for their current office facilities location.

The facilities were leased by United Way for a total value of one dollar for a 50-year period, ending on June 30, 2046. At the end of the lease term, United Way has an option to purchase the leased premises, which include the land and building structure, for the then appraised value of the land only.

On March 28, 2005, a portion of the premises described previously was sub-leased to Great Southern Community Development with the same expiration date of June 30, 2046. The sub-lease was for a total value of one dollar for a 41-year period.

The sub-lease will continue until terminated early by either party or terminated pursuant to the lease between City of Springfield, Missouri and United Way dated April 29, 1996. United Way has no responsibility to repair or maintain the premises during the sub-lease term.

Because the lease agreement with the City of Springfield is for a total value of one dollar, there are no future minimum lease payments. However, United Way does assume responsibility to keep, maintain, repair and operate the entirety of the leased premises, and all improvements and facilities placed thereon will be at its sole cost and expense.

On May 2, 2013, CPO entered into a lease agreement with the City of Springfield, for the premises at 300 East Central, Springfield, MO. The premises are leased for \$10 payable in advance of the lease for the term of one year for the purpose of the operation of the Springfield Affordable Housing Center.

United Way and CPO also lease various office equipment through the normal course of business.

14. Contingencies

United Way and CPO receive a large portion of their funding for projects through various federal and state grants and contracts for specific purposes that are subject to audit by grantor agencies. Compliance audits conducted by those agencies in the future could lead to disallowed costs relating to the current period; however United Way and CPO expects such amounts, if any, to be immaterial.

15. Fair value of financial instruments

Effective January 1, 2008, the Association adopted FASB Codification Topic 820, Fair Value Measurements and Disclosures. FASB Codification Topic 820 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements.

FASB Codification Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FASB Codification Topic 820 establishes a fair value hierarchy that prioritizes the inputs used in valuation techniques used to measure fair value into three levels, with Level 1 being the highest priority.

Level 1 inputs: Level 1 inputs are quoted market prices in active markets for identical assets or liabilities that are accessible at the measurement date.

Level 2 inputs: Level 2 inputs are from other than market prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. This includes quoted market prices of similar assets or liabilities in active markets, or quoted market prices for identical or similar assets or liabilities in markets that are not active.

Level 3 inputs: Level 3 inputs are unobservable and should be used to measure fair value to the extent that observable inputs are not available.

The following are major categories of assets and liabilities measured at fair value on a recurring basis during the year ended December 31, 2015 and 2014:

Investments - Fair values have been determined using quoted market prices.

	December 31, 2015			Carrying Amount
	Fair Value			
	Level 1	Level 2	Level 3	
<u>Financial Assets</u>				
<u>Investments</u>				
Community Foundation	\$ -	\$ 1,267,950	\$ -	\$ 1,267,950
Central Trust - Equities	175,250	-	-	175,250
Central Trust - Fixed income	-	87,710	-	87,710
Central Trust - Real assets	-	26,683	-	26,683
Central Trust - Alternative	-	34,158	-	34,158
Central Trust - Cash and equivalents	16,540	-	-	16,540
Certificates of deposit	50,502	-	-	50,502
	<u>\$ 242,292</u>	<u>\$ 1,416,501</u>	<u>\$ -</u>	<u>\$ 1,658,793</u>

	December 31, 2014			Carrying Amount
	Fair Value			
	Level 1	Level 2	Level 3	
<u>Financial Assets</u>				
<u>Investments</u>				
Community Foundation	\$ -	\$ 1,159,529	\$ -	\$ 1,159,529
Central Trust - Equities	183,342	-	-	183,342
Central Trust - Fixed income	-	77,637	-	77,637
Central Trust - Real assets	-	28,263	-	28,263
Central Trust - Alternatives	-	46,079	-	46,079
Central Trust - Cash and equivalents	18,267	-	-	18,267
Certificates of deposit	50,000	-	-	50,000
	<u>\$ 251,609</u>	<u>\$ 1,311,508</u>	<u>\$ -</u>	<u>\$ 1,563,117</u>

16. Related party and affiliate transactions

During the years ended December 31, 2015 and 2014, the United Way and CPO contracted for services with individuals or businesses with a relationship to the organization as follows:

Indirect relationship

Leslie Peck, a member of the United Way and CPO Board of Directors, has an ownership interest in an insurance agency that has written employee benefits policies for the United Way and CPO with premiums totaling \$260,888 and \$251,348 in 2015 and 2014, respectively. Amounts reflect premiums paid to insurance carriers and not commission paid to interested party.

Bridget Dierks, a member of the CPO Board of Directors, is the Grants Program Officer of Community Foundation of the Ozarks where United Way and CPO have endowments totaling \$456,007 and \$479,756 at December 31, 2015 and 2014, respectively. United Way and CPO have long-term investments with Community Foundation of the Ozarks totaling \$811,943 and \$679,773 at December 31, 2015 and 2014, respectively. CPO also received grant funding from Community Foundation of the Ozarks. Expenses during 2015 and 2014 were \$45,234 and \$73,611, respectively.

Greg Burris, a member of the CPO Board of Directors, is employed by the City of Springfield as City Manager with whom CPO has contracts and sub awards. CPO expenses during 2015 and 2014 were \$243,519 and \$278,575, respectively.

Debbie Shantz-Hart, a member of the CPO Board of Directors, is owner of Sustainable Housing Solutions/Housing Plus with whom CPO has a contract for the Fulbright Springs project. Expenses during 2015 and 2014 were \$27,503 and \$27,583, respectively.

Barbara Lucks, a member of the CPO Board of Directors, is employed by the City of Springfield as Sustainability Officer with whom CPO has contracts and sub awards. Expenses during 2015 and 2014 were \$243,519 and \$278,575, respectively.

Carl Rosenkranz, a member of the CPO Board of Directors, is employed by OACAC as Executive Director with whom CPO has a contract for the CLASS Project. Expenses during 2015 and 2014 were \$11,558 and \$17,359, respectively.

17. Subsequent events

In preparing these financial statements, United Way has evaluated events and transactions for potential recognition or disclosure through May 30, 2016, the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

UNITED WAY OF THE OZARKS, INC.

SCHEDULE OF AGENCY ALLOCATIONS

FOR THE YEAR ENDED DECEMBER 31, 2015

Agency allocations (approved for 2016)

American Red Cross of Southern Missouri	\$ 201,218
Big Brothers/Big Sisters of the Ozarks	72,733
Boy Scouts of America, Ozark Trails Council	99,086
Boys & Girls Club of Springfield	291,822
Court Appointed Special Advocates (CASA)	30,702
Developmental Center of the Ozarks (DCO)	103,298
Girl Scouts of the Missouri Heartland	91,961
Great Circle - Boys & Girls Town of Missouri	37,646
Habitat for Humanity	16,852
Harmony House	56,733
Kids First	29,133
Lutheran Family & Children's Services	36,270
NAMI (National Alliance for Mental Illness)	36,014
OTC Middle College	19,976
Ozarks Counseling Center	78,998
Ozarks Literacy Council	27,082
Ozarks Regional YMCA	126,478
Retired and Senior Volunteer Program (RSVP)	27,482
Salvation Army	198,184
The Arc of the Ozarks	27,080
The Kitchen/Rare Breed	7,990
The Victim Center	111,960
Restricted payments to partner agencies	<u>(31,199)</u>
Total agency allocations	1,697,499
Less: Restricted by United Way donors	<u>(239,341)</u>
Net agency allocations	<u><u>\$ 1,458,158</u></u>

See Independent Auditor's Report.

UNITED WAY OF THE OZARKS, INC.

SCHEDULE OF SPECIAL ALLOCATIONS

FOR THE YEAR ENDED DECEMBER 31, 2015

Backpack program allocations	
Ozarks Food Harvest	\$ 65,500
Imagination Library Initiative	48,056
Suit Yourself Initiative	9,326
United Way - Tri-Lakes division grants	
Christian Associates of Table Rock Lake	4,330
Gift of Hope, Inc.	2,000
Great Circle	4,000
OACAC - Taney County (Ozarks Area Community Action Corporation)	1,645
TanTone Industries	3,540
The Women's Crisis Center of Taney County	2,500
United Methodist Church of Kimberling City (Weekend Backpacks)	2,000
United Way of the Ozarks grants	
Cox Foundation - Colorectal Cancer Awareness	1,500
UWO Cancer Fund	310
Cox Foundation - Colorectal Cancer Awareness	625
Women's Leadership Initiative	<u>721</u>
Total special allocations	<u><u>\$ 146,053</u></u>

See Independent Auditor's Report.

UNITED WAY OF THE OZARKS, INC.

**HISTORICAL INFORMATION
LOSS ON COLLECTIONS**

	<u>Fall 2014 Campaign</u>	<u>Fall 2013 Campaign</u>	<u>Fall 2012 Campaign</u>	<u>Fall 2011 Campaign</u>	<u>Fall 2010 Campaign</u>	<u>Five-year average</u>
Total campaign	\$ 2,996,211	\$ 3,192,080	\$ 3,685,336	\$ 3,383,938	\$ 3,350,633	\$ 3,321,640
Total collections on campaign	\$ 2,808,948	\$ 2,941,074	\$ 3,484,678	\$ 3,186,520	\$ 3,186,083	\$ 3,121,461
Percent of campaign collected	93.75%	92.14%	94.56%	94.17%	95.09%	93.97%
Percent loss	6.25%	7.86%	5.44%	5.83%	4.91%	6.03%
Total campaign	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

See Independent Auditor's Report.

COMBINING INFORMATION

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

STATEMENTS OF FINANCIAL POSITION

FOR THE YEAR ENDED DECEMBER 31, 2015

ASSETS

	<u>United Way of the Ozarks, Inc.</u>	<u>Community Partnership of the Ozarks, Inc.</u>	<u>Eliminations and Adjustments</u>	<u>Combined</u>
Current assets				
Cash and cash equivalents	\$ 199,652	\$ 253,542	\$ 32,055	\$ 485,249
Short-term investments	50,502	-	-	50,502
Pledge receivables				
Current campaign, net	2,184,271	-	-	2,184,271
Prior campaign, net	265,043	-	-	265,043
Grants receivable	37,859	281,630	(37,859)	281,630
Other receivable	37	-	-	37
Prepaid expenses	2,832	7,518	-	10,350
Total current assets	<u>2,740,196</u>	<u>542,690</u>	<u>(5,804)</u>	<u>3,277,082</u>
Other assets				
Cash surrender value of life insurance policy	32,681	-	-	32,681
Long-term investments	524,942	1,083,349	-	1,608,291
Fixed assets, net	45,999	508,031	-	554,030
Total assets	<u>\$ 3,343,818</u>	<u>\$ 2,134,070</u>	<u>\$ (5,804)</u>	<u>\$ 5,472,084</u>

See Independent Auditor's Report.

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

STATEMENTS OF FINANCIAL POSITION

FOR THE YEAR ENDED DECEMBER 31, 2015

LIABILITIES AND NET ASSETS

	<u>United Way of the Ozarks, Inc.</u>	<u>Community Partnership of the Ozarks, Inc.</u>	<u>Eliminations and Adjustments</u>	<u>Combined</u>
Current liabilities				
Accounts payable	\$ 56,704	\$ 26,677	\$ (1,409)	\$ 81,972
Accrued salaries	17,273	29,748	(4,395)	42,626
Accrued vacation	27,735	-	-	27,735
Deferred revenue	4,832	424,602	-	429,434
Due to agencies	1,863,760	-	-	1,863,760
Current portion of long-term debt	-	13,677	-	13,677
Total current liabilities	<u>1,970,304</u>	<u>494,704</u>	<u>(5,804)</u>	<u>2,459,204</u>
Long-term debt, less current portion	-	384,343	-	384,343
Net assets -				
Unrestricted				
Unrestricted, undesignated	261,771	329,043	-	590,814
Unrestricted, designated	423,404	490,299	-	913,703
Total unrestricted	<u>685,175</u>	<u>819,342</u>	-	<u>1,504,517</u>
Temporarily restricted	688,339	435,681	-	1,124,020
Total net assets	<u>1,373,514</u>	<u>1,255,023</u>	-	<u>2,628,537</u>
Total liabilities and net assets	<u>\$ 3,343,818</u>	<u>\$ 2,134,070</u>	<u>\$ (5,804)</u>	<u>\$ 5,472,084</u>

See Independent Auditor's Report.

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

STATEMENTS OF FINANCIAL POSITION

FOR THE YEAR ENDED DECEMBER 31, 2014

ASSETS

	<u>United Way of the Ozarks, Inc.</u>	<u>Community Partnership of the Ozarks, Inc.</u>	<u>Eliminations and Adjustments</u>	<u>Combined</u>
Current assets				
Cash and cash equivalents	\$ 318,446	\$ 52,999	\$ 22,620	\$ 394,065
Short-term investments	50,000	-	-	50,000
Pledge receivables				
Current campaign, net	2,277,875	-	-	2,277,875
Prior campaign, net	338,047	-	-	338,047
Grants receivable	28,405	212,421	(28,405)	212,421
Other receivable	1,373	20,411	-	21,784
Prepaid expenses	6,042	2,130	-	8,172
Total current assets	<u>3,020,188</u>	<u>287,961</u>	<u>(5,785)</u>	<u>3,302,364</u>
Other assets				
Cash surrender value of life insurance policy	32,245	-	-	32,245
Long-term investments	542,212	970,905	-	1,513,117
Fixed assets, net	<u>649,901</u>	<u>21,907</u>	<u>-</u>	<u>671,808</u>
Total assets	<u>\$ 4,244,546</u>	<u>\$ 1,280,773</u>	<u>\$ (5,785)</u>	<u>\$ 5,519,534</u>

See Independent Auditor's Report.

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

STATEMENTS OF FINANCIAL POSITION

FOR THE YEAR ENDED DECEMBER 31, 2014

LIABILITIES AND NET ASSETS

	<u>United Way of the Ozarks, Inc.</u>	<u>Community Partnership of the Ozarks, Inc.</u>	<u>Eliminations and Adjustments</u>	<u>Combined</u>
Current liabilities				
Accounts payable	\$ 97,413	\$ 23,536	\$ (1,123)	\$ 119,826
Accrued salaries	15,806	27,757	(4,662)	38,901
Accrued vacation	26,849	-	-	26,849
Deferred revenue	-	242,882	-	242,882
Due to agencies	2,197,468	-	-	2,197,468
Current portion of long-term debt	20,153	-	-	20,153
Total current liabilities	<u>2,357,689</u>	<u>294,175</u>	<u>(5,785)</u>	<u>2,646,079</u>
Long-term debt, less current portion	<u>289,523</u>	<u>-</u>	<u>-</u>	<u>289,523</u>
Net assets -				
Unrestricted				
Unrestricted, undesignated	36,477	279,440	-	315,917
Unrestricted, designated	932,199	436,331	-	1,368,530
Total unrestricted	<u>968,676</u>	<u>715,771</u>	<u>-</u>	<u>1,684,447</u>
Temporarily restricted	<u>628,658</u>	<u>270,827</u>	<u>-</u>	<u>899,485</u>
Total net assets	<u>1,597,334</u>	<u>986,598</u>	<u>-</u>	<u>2,583,932</u>
Total liabilities and net assets	<u>\$ 4,244,546</u>	<u>\$ 1,280,773</u>	<u>\$ (5,785)</u>	<u>\$ 5,519,534</u>

See Independent Auditor's Report.

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2015

	United Way of the Ozarks, Inc.	Community Partnership of the Ozarks, Inc.	Eliminations and Adjustments	Combined
Revenue and other support				
Campaign - current period				
Contributions received - released from restriction	\$ -	\$ -	\$ -	\$ -
Write off adjustment to 2014 and 2013 campaign	(40,211)	-	-	(40,211)
Total campaign - current period	(40,211)	-	-	(40,211)
Campaign revenue - next allocation period				
Contributions received - released from restrictions	2,849,147	-	-	2,849,147
Less donor designations	(239,341)	-	-	(239,341)
Less allowance for uncollectible pledges	(176,817)	-	-	(176,817)
Total campaign - next allocation period	2,432,989	-	-	2,432,989
Total campaign	2,392,778	-	-	2,392,778
Federal and state grants and contracts	418,879	2,094,706	(416,863)	2,096,722
Program income	10,000	166,888	-	176,888
Miscellaneous income	40,379	774,328	(86,948)	727,759
Loss on sale of building	(78,905)	-	-	(78,905)
Unrealized loss on designated quasi-endowments	(31,587)	(20,916)	-	(52,503)
Interest and dividends from designated quasi-endowments	16,873	5,306	-	22,179
Interest and dividends from investments	1,842	5,403	-	7,245
Rental income	57,388	-	(42,088)	15,300
Service fee income	137,814	-	(132,867)	4,947
In-kind contributions	5,696	-	-	5,696
Transfers (to) from affiliate	(97,885)	61,766	36,119	-
Total revenue and other support	\$ 2,873,272	\$ 3,087,481	\$ (642,647)	\$ 5,318,106

See Independent Auditor's Report.

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2015

	United Way of the Ozarks, Inc.	Community Partnership of the Ozarks, Inc.	Eliminations and Adjustments	Combined
Total revenue and support	\$ 2,873,272	\$ 3,087,481	\$ (642,647)	\$ 5,318,106
Expenses				
Program services				
Community investment	1,830,594	-	(86,948)	1,743,646
Labor	29,604	-	-	29,604
Public relations	113,715	-	-	113,715
United Way/CPO projects	580,334	2,514,906	(555,699)	2,539,541
Total program services	2,554,247	2,514,906	(642,647)	4,426,506
Support services				
Fundraising	294,156	-	-	294,156
Management and general	248,689	304,150	-	552,839
Total support services	542,845	304,150	-	846,995
Total expenses	3,097,092	2,819,056	(642,647)	5,273,501
Change in net assets	(223,820)	268,425	-	44,605
Net assets - beginning of year	1,597,334	986,598	-	2,583,932
Net assets - end of year	\$ 1,373,514	\$ 1,255,023	\$ -	\$ 2,628,537

See Independent Auditor's Report.

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2014

	United Way of the Ozarks, Inc.	Community Partnership of the Ozarks, Inc.	Eliminations and Adjustments	Combined
Revenue and other support				
Campaign - current period				
Contributions received - released from restriction	\$ -	\$ -	\$ -	\$ -
Write off adjustment to 2013 and 2012 campaign	(34,652)	-	-	(34,652)
Total campaign - current period	(34,652)	-	-	(34,652)
Campaign revenue - next allocation period				
Contributions received - released from restrictions	2,996,212	-	-	2,996,212
Less donor designations	(339,460)	-	-	(339,460)
Less allowance for uncollectible pledges	(187,263)	-	-	(187,263)
Total campaign - next allocation period	2,469,489	-	-	2,469,489
Total campaign	2,434,837	-	-	2,434,837
Federal and state grants and contracts	402,232	1,896,359	(393,170)	1,905,421
Program income	10,000	242,263	-	252,263
Miscellaneous income	73,647	592,605	(76,798)	589,454
Unrealized gain (loss) on designated quasi-endowments	(4,750)	2,698	-	(2,052)
Interest and dividends from designated quasi-endowments	19,180	5,179	-	24,359
Interest and dividends from investments	2,638	5,870	-	8,508
Rental income	90,275	-	(55,567)	34,708
Service fee income	140,185	-	(133,252)	6,933
In-kind contributions	2,820	-	-	2,820
Transfers (to) from affiliate	(27,964)	20,784	7,180	-
Total revenue and other support	\$ 3,143,100	\$ 2,765,758	\$ (651,607)	\$ 5,257,251

See Independent Auditor's Report.

**UNITED WAY OF THE OZARKS, INC.
AND AFFILIATE**

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2014

	United Way of the Ozarks, Inc.	Community Partnership of the Ozarks, Inc.	Eliminations and Adjustments	Combined
Total revenue and support	\$ 3,143,100	\$ 2,765,758	\$ (651,607)	\$ 5,257,251
Expenses				
Program services				
Community investment	2,113,753	-	(76,798)	2,036,955
Labor	25,631	-	-	25,631
Public relations	45,704	-	-	45,704
United Way/CPO projects	586,416	2,388,084	(574,809)	2,399,691
Total program services	<u>2,771,504</u>	<u>2,388,084</u>	<u>(651,607)</u>	<u>4,507,981</u>
Support services				
Campaign	306,502	-	-	306,502
Management and general	324,930	273,876	-	598,806
Total support services	<u>631,432</u>	<u>273,876</u>	<u>-</u>	<u>905,308</u>
Total expenses	3,402,936	2,661,960	(651,607)	5,413,289
Change in net assets	(259,836)	103,798	-	(156,038)
Net assets - beginning of year	<u>1,857,170</u>	<u>882,800</u>	<u>-</u>	<u>2,739,970</u>
Net assets - end of year	<u>\$ 1,597,334</u>	<u>\$ 986,598</u>	<u>\$ -</u>	<u>\$ 2,583,932</u>

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